



130 Years of Serving the Harvard Community of Northern California

The Harvard Club of San Francisco

www.harvardclubsf.org

Spring 2005

Laurie Puhn *Instant Persuasion* Book Signing, Cocktail Reception, and Entertaining Seminar

Wednesday, March 16, 5:30 P.M.
Commonwealth Club of San Francisco
595 Market Street, 2nd Floor, San Francisco
Cost: Free for Commonwealth Club members; \$8.00 pp for HCSF members; \$15.00 pp for guests
Register: www.commonwealthclub.org or call 415/597-6700. Please indicate that you are an HCSF member.



Join us for a cocktail reception, an entertaining seminar and a book signing with Harvard graduate Laurie Puhn, J.D., who is the author of the new book *Instant Persuasion: How to Change Your Words to Change Your Life* (Penguin).

Do you know that the words you use in your daily conversations instantly persuade people to like or dislike you, respect or disrespect you, cooperate with you or argue with you? Join Laurie Puhn, J.D., Harvard-educated lawyer, professional mediator and author of the exciting book, *Instant Persuasion: How to Change Your Words to Change Your Life* (January 2005; Penguin) to discover the connection between your communication intelligence and the success or failure you experience in your personal and professional life. Learn to master your innate power of persuasion at work and in your life to quickly reduce conflict, win people over and ethically get what you want. As praised by Harvard Law School Professor Alan Dershowitz, "*Instant Persuasion* is a must for anyone who wants to change minds — in other words, all of us." Visit www.lauriepuhn.com for more information.

This event is being presented by the Commonwealth Club of San Francisco and co-sponsored by the Harvard Club of San Francisco. ●

Networking Party for Harvard Alumni at the University Club

Thursday, April 7, 6:00 - 9:00 P.M.
The University Club
800 Powell Street, San Francisco
RSVP by March 25: email Jacqueline Park at harvardclubsf@sbcglobal.net or call Lorissa Lorian at the University Club at 415/781-0900 ext. 153.
Directions: see www.harvardclubsf.org for directions and parking information

Join the Harvard Club of San Francisco in our new home at the University Club. This party will provide a unique opportunity to meet members of all of the various Harvard clubs in the Bay Area. There will be music, conversation and a tour of the University Club including its new athletic and squash ►

Upcoming Events

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| March 16 | Laurie Puhn Book Signing |
| April 7 | Networking Party for Harvard Alumni |
| April 8 | An Evening with The Paul Taylor Dance Company |
| May 1 | Glide Memorial Church: Social Justice & Rockin' Choir Music! |
| May 8 | Join the Circus for an Afternoon! |
| May 13 | <i>Mark Twain In The West</i> at Herbst Theatre |

facilities. Complimentary hors d'oeuvres and no-host bar. (Special membership rates for Harvard Graduates to join the University Club.) Guests: Harvard Clubs of Northern California including: Business, Law, Kennedy School of Government, Radcliffe, Harvard Club of Silicon Valley, and all Harvard Graduates. ●



Library at the University Club

An Evening with The Paul Taylor Dance Company

Friday, April 8, 8:00 P.M.
 Yerba Buena Center for the Arts
 700 Howard at Third Street, San Francisco
Cost: Tickets: \$35.00 members and non-members
Reserve by March 24: contact the Club at either
 415/ 621-3900 or harvardclubsf@sbcglobal.net



Following its triumphant 50th Anniversary season, the Paul Taylor Dance Company returns to San Francisco Performances, its second home, for a season of premieres and favorites!

America's best-known modern dance company and San Francisco Performances have partnered for over a decade, establishing San Francisco as The Paul Taylor Company's home on the West Coast. This season celebrates

the 3rd year that SFP has brought the Taylor company to San Francisco.

Yerba Buena Center for the Arts, featuring three repertoires: Cloven Kingdom, Lost, Found and Lost Company B.

Tickets: \$35.00 members and non-members. Prepaid reservations are required by March 31. No refunds will be made after that date. To reserve your seat, contact the Club. ●

Glide Memorial Church: Social Justice & Rockin' Choir Music!

Sunday, May 1, 9:00 A.M.
 Glide Memorial Church www.glide.org
 330 Ellis Street, San Francisco
RSVP: email Laurie Manning at
revlauriemanning@aol.com

Join Harvard alumni in serving lunch at Glide Memorial Church!

The Glide Foundation is one of the largest, most comprehensive human service providers in San Francisco, offering non-traditional human service programs to meet the needs of a largely homeless population, and serving an average of 3,500 free meals every day. Over 40% of the labor for Glide's Free Meals Program comes from volunteer groups. This experience will be a powerful and thought-provoking one.

Glide is one of the most diverse churches in the US, with a message of social justice and a rockin' choir that takes Sunday worship to another level. Clapping, swaying, and blasting out the spirit of empowerment, diversity, acceptance, and unconditional love.

Program:

9 - 10:30 A.M. - Sunday Celebration
 Seats will be reserved in the balcony for HCSF members
 10:30 - 11 A.M. - Freedom Hall:
 coffee, refreshments, learn about Glide
 11 A.M. - 2 P.M. - Kitchen: Set up and serve lunch

What to wear: Casual clothes; the kitchen will provide us with hairnets, aprons, and gloves. Consider collecting and bringing donations of personal care products; these will be used for hygiene kits that are

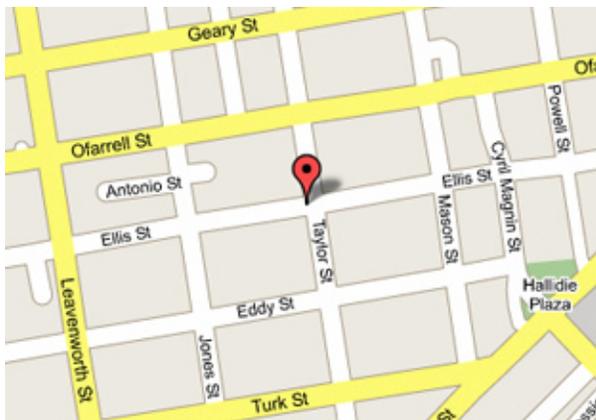
distributed to Glide clients, many of whom don't have access to these products on a regular basis. Personal products include bar soap, shampoo, lotion, deodorant, toothbrushes, toothpaste, disposable razors, and feminine hygiene products.



Glide Memorial Church

Directions: Glide is located at the northwest corner of Taylor and Ellis Streets. The church Entrance is on Taylor and the office building (and dining room) entrance is at 330 Ellis.

Glide is easily accessed via BART or MUNI at the Powell Street Station. Walk one block north on Powell (the only direction) and turn left onto Ellis Street. Walk 2 short blocks and one long block to Ellis and Taylor. Cross Taylor, turn right and enter the church. The sanctuary is up the steps to your left (or via the elevator on your right). If you are driving, there are parking lots at the corner of Taylor and Eddy, one on Mason between Ellis and Eddy, and a parking garage on Ellis between Mason and Taylor. The cost is approximately \$9.00. ●



Join The Circus For An Afternoon!

Sunday, May 8, 2:15 - 4:30 P.M.

San Francisco School of Circus Arts
755 Frederick Street, San Francisco

Cost: \$30 per person for HCSF members; \$40 per person for non-mebers; **Please Note:** Children 5 years of age and older are welcome to participate. Children of HCSF members qualify for the \$30/rate.

RSVP by April 22: email harvardclubsf@sbcglobal.net or call 415/621-3900

Learn to fly through the air with the greatest of ease at the San Francisco School of Circus Arts, home of the renowned Pickle Family Circus. In a two-hour private class led by three professional trainers, we will be introduced to a sampling of circus arts: the flying trapeze, acrobatics, trampoline, juggling, and balancing. Wear workout clothing, as this event will be highly interactive. After the class, we will walk to a nearby cafe to celebrate our new skills.



We have reserved spots for 18 people, so register as soon as possible, as this event will fill up quickly. Paid reservations are required by Friday, April 22. No refunds will be available after that date.

Reservations:
Send your check or credit card payment to: Harvard Club of San Francisco, P.O.

Box 170424, San Francisco, CA 94117-0424 or email: harvardclubsf@sbcglobal.net; Phone: 415/621-3900, Fax: 415/621-3999.

The SFSCA is located at 755 Frederick Street, near the corner of Frederick/Lincoln Way and Arguello Street. Parking is extremely limited; there is a parking lot half a block away, on the corner of Frederick and Stanyan. Please visit www.circuscenter.org for more information on the San Francisco School of Circus Arts. ●

Mark Twain In The West at Herbst Theatre

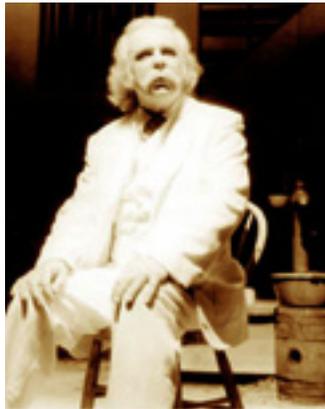
Friday, May 13, 8:00 - 10:15 P.M.

Herbst Theatre

401 Van Ness Avenue, San Francisco

Cost: \$30 per person for HCSF members; \$40 per person for non-members; Includes post-program reception with Jim Post.

RSVP by April 29: email harvardclubsf@sbcglobal.net or phone 415/621-3900



Though not often noted, Samuel Clemens spent nearly 20 years traveling West of the Mississippi as a journalist, including several years in the San Francisco Bay Area. In this West Coast premiere, veteran singer-songwriter Jim Post will re-tell the

stories of Twain's "Adventures Out West". Drawn in part from the book *Roughing It*, Post's original one-man show recounts Twain's 1862 trip into the untamed American West. The portrayal shows Twain not only as a profound and caustic thinker, but a global charmer and influence peddler. Post's performance has been lauded by the *Chicago Tribune* for "stay[ing] away from the usual sardonic characterization, offering instead a well-meaning, exuberant and flailing Twain with a clear tenor and not much irony." This special version of "Adventures" will be specially focused on Twain's life around the Bay.

This Friday, May 13, program is the opening of Humanities West's 2-day exploration of "Mark Twain in the West". For information on the Saturday, May 14 program, please visit www.humanitieswest.org or contact HW at 415/391-9700.

The program will be immediately followed by a private reception with Jim Post for Harvard Club members and guests at A Clean, Well Lighted Place for Books in Opera Plaza, one block away.

Reservations must be prepaid and made by April 29, 2005. No refunds will be available after that date. Reservations: Send your check or credit card payment to: Harvard Club of San Francisco, P.O. Box 170424, San Francisco, CA 94117-0424. 📍



Herbst Theatre

If you have suggestions for events or would like to take part in planning activities for HCSF, please e-mail Amy Hanson, VP of Activities, at ah@post.harvard.edu. If you do not want to receive event announcements from the Harvard Club of San Francisco, please send an e-mail to Perry Gregg, VP Communications, HCSF, bengt@post.harvard.edu with your full name, e-mail address, and class/degree. This information will be used only to remove your name from the HCSF events announcement list. If you are moving and want to update your address, please e-mail Perry Gregg with your new contact information.